

NEWS FLASH



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An occasional News Flash on Events and Developments within PNG Ports Corporation

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News Flash is an occasional publication for the Executive Management Team to explain important policies, projects and management issues relating to the operations of the PNG Ports Corporation Ltd. It will be issued if and when the need arises for the benefit of all stakeholders and employees.

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Early morning at the PNG Ports Corp. Ltd's jetty outside the Head Office. Reliving Coxswain, Hitolo Kevau. L. washes down M.V. Davara in preparation for the tough day's piloting operations. PNGPCL will launch and add to its Pilotage's fleet of boats a M.V. Mondri which arrived from Australia on Friday, 16th of Oct. this year (2009). M.V Mondri was purchased this year by the Company with technical support from the Australian Reef Pilots to service transiting overseas pilots.

Picture
By FRANK ASAEI



Restructure continues

PNG Ports Corporation Limited (PNGPCL) has established a new senior position as part of its organisational restructure program.

PNGPCL human resource development manager, Jerome Peniasi revealed this at the Company's annual managers' conference recently.

The new senior position is General Manager Corporate Services that would oversee human resources, legal, information and communications technology, property and administration

functions of PNGPCL. Mr Peniasi said that there was a "need" for PNGPCL to restructure in order to "strengthen" management capacity.

He said the restructure would reduce direct reporting to the chief executive officer (CEO) which will free up and make time available for the CEO to operate more strategically.

The organisational restructuring will see the handing over of the management of functional departments to a small highly capable senior executive team who can manage all

aspects of the operation and keep CEO briefed plus improve and streamline decision making and reporting.

Other major changes that have taken place since the commencement of the restructure include the recruitment of expatriates to fill both the Chief Operations Officer and Chief Information Officer positions.

PNGPCL also established a new senior position of Chief Commercial Officer that would include business development activities and a new senior position of Chief of Maritime Com-

pliance was created that would take the responsibility for all aspects of regulatory compliance including the Harbour Master and all other aspects of harbour management and pilotage.

The change process will include the long term structure with the executive management team reduced to five (5) Senior Managers which will be implemented in 2 to 3 years.

The transition structure with an Executive Management team of eight (8) Senior Managers was implemented immediately.

Finance Chief urges managers to build business networks

A BUSINESS manager's role is to continuously look for business opportunities, build and expand business networks and deliver efficient port services to meet customer's expectations.

Chief Finance Officer of the PNG Ports Corporation Limited (PNGPCL), Max Suwary said this during his presentation to port managers at the Company's recent annual managers' conference in Port Moresby.

As part of PNGPCL's corporate restructure, port managers have been renamed as business managers with new management roles.

Mr Suwary said: "Your role has been changed to Business Managers. You should ensure your respective port activities are generating revenue towards the overall contribution and that all revenue is accounted for properly by supervising the receipting and banking functions closely and monitored daily". He told conference participants to take responsibility and ownership; to be held accountable for actions and decisions affecting their cost

centre activity, and exercise fiscal or budgetary discipline to control cost centre spending to stay within budgeted provisions without unnecessarily penalizing and inconveniencing operational flow.

"You must ensure to improve on the strategic aspects of managing your section such as your customer relationship, your relationship to the supplier and other key stakeholders and have in place a business plan to progress your cost centre activity."

"Read your financial statements for your respective cost centers and ensure you understand what it means or you are able to interpret financial figures and match them to operational statistics. Also ensure to collect debts from your customers," Mr Suwary said.

PNGPCL credit term is now strictly 14 days net; there should be zero balances in the current, 30 days, 60 days and 90 plus days overdue accounts.

He said managers must acquaint themselves with conceptual theory and practical application to manage

change. Mr. Suwary said cost recovery underpins the ability for any trading organization's resolve to meet sustainability issues.

Non responsiveness to change can significantly affect the capacity for sustainable operations and also affect survival in the business competitive environment and the way forward.

A company is an on-going entity meaning that it is able to trade profitably in its entirety. However, change can impact on the go forward and also affect the entity's capacity requirements if it is unable to adopt and adapt to the changing business environment. Mr. Suwary said profitability is a measure of success but does not equate to cash although it has some bearing on cash generation and therefore managing liquidity is a vital part of managing success and growth.

He said the Company needs to continuously make profit to keep it alive and ongoing and "this is where your port revenue must be higher than your expenditure to sustain your operations."

Mr Suwary summed up his presentation by saying that PNGPCL revenue was on target, expenditure was within budgeted provisions with minor unfavorable variation relating to depreciation charges. "We are making profits and we will continue to make profits because PNG Ports has the capacity to make profits on a sustainable level."

"We are currently involved in a major capital refurbishment program that is exerting pressure on our financial capacity but has to be done from which we will draw benefits in the future in terms of increased revenue and improved port service efficiency," he said.

PNGPCL is currently pursuing a number of finance related strategies (draw down of trust funds, seek donor funding, debt financing and improve debt collections) to enhance its financial position to enable the Company to do what it wants to do as an organization.

Scan port is one of the new projects PNGPCL is embarking on that will generate more revenue in the future.



SOME of the first batch of PNG Ports' middle managers going through some physical education recently at the Institute of Business Studies (IBS) 11 mile campus outside of Port Moresby. The managers completed the second phase of the Great Managers program on Sunday, Oct. 10 this year. The program provided by IBS is to groom and motivate the middle managers on how to use their skills at the senior management level. Picture By FRANK ASAELI



Receptionists Gladys Iduhu (left) and Theresa Karukuru doing their normal duties.



Left to right: Charlie, Kila, Linah and Michael posing with the new Papua New Guinea (PNG) Reef Pilots t-shirts recently outside the PNGPCL Head Office.



Pacific Adventist Students (PAU) interested in career opportunities at PNG Ports crowd around HR Officer Vapol Pose (right) during the school's career exposition recently at PAU campus. The awareness of the 2010 graduate development program was successful with hundreds of university students showing interests in taking up career opportunities within PNG Ports.



The newly renovated transit facility for seafarers and PNGPCL stakeholders in POM.



A joint fire inspection & risk assessment was done recently at the PNG Ports Head office by the PNG Fireman and PNGPCL Moresby Port Safety Officers.



PNG Ports middle managers going through ball drills as part of the Great Managers training program recently at IBS 11 mile campus outside of Port Moresby.



Left to right: HR training coordinator, Ata Bopele, Mick Nades of the Institute of Business Studies (IBS) and an IBS training facilitator carefully monitoring and supervising PNGPCL middle managers during the phase two of the Great Managers training program at the IBS 11 mile campus outside of Port Moresby recently.



The newly acquired M.V. Mondri on arrival at the Port Moresby Head Office jetty from Australia on the 16th of Oct., this year (2009). Captained by Morea Vavine (Pilot) and accompanied by Deckhand Nuga Wala and Chief Engineer Karrybert Frank; the trio departed Australia on M.V. Mondri on Mon. Oct. 12 and arrived on Fri. Oct. 16, 2009 in Port Moresby.

PNGPCL gives K10,000 sponsorship for festival

PNG Ports Corporation Limited (PNGPCL) is proud to be a sponsor of the 6th upcoming national canoe and kundu festival in Milne Bay province.

The Company has committed a silver sponsorship of K10,000.00 for the three days event which will be held from November 6th – 8th this year (2009) at the Alotau town market foreshore.

The sponsorship is part of PNGPCL's corporate community service obligations towards the Milne Bay community.

It is also due to the Com-

pany's business expansion plans at the Alotau Port and especially its plans to provide pilot transfer services at the Jomard Entrance at the far eastern part of Milne Bay.

Alotau Port Business Manager, Joseph Lou confirmed in an email that "preparations for the canoe and kundu festival are in progress."

Mr Lou said indirectly Alotau Port is assisting with logistics, advice and moral support because the festival is happening in "our" declared and compulsory pilotage port limits.

PNGPCL's silver sponsor package includes 4 VIP (very important people) passes to the

three days event plus two complimentary tickets to the dinner ball on Saturday evening at the Alotau International Hotel and a complimentary sponsor's stall for marketing and promotion of the Company.

PNGPCL will use this event as an opportunity for promotional purposes and is currently in the process of preparations to send a team to Alotau town.

Maleta Tokwakwasi from the Milne Bay Tourism Bureau on behalf of the National Canoe & Kundu Festival Committee thanked PNGPCL for the sponsorship.

"I would like to say thank you to the management and

staff of PNG Ports Corporation Ltd for your great support of the silver sponsor of K10,000.00," she said.

Treasurer of National Canoe & Kundu Festival Committee, Tim Seeto said in a letter that this event would be the biggest and most spectacular canoe cultural show in Papua New Guinea.

Mr Seeto said the festival will be drawing over 1000 participants and 50 canoes this year.

The canoe festival is a rare opportunity to witness the amazing diversity of cultures and canoes unique to the Milne Bay region.

Guest houses to save expenses for training needs

PNG Ports Corporation Limited (PNGPCL) is one of the few statutory organisations in Papua New Guinea that provide accommodation for its travelling staff.

This concept has been very successful and a big step forward for the organisation which aims to minimize and save costs for more training needs for the Company staff.

Chief Executive Officer, Brian Riches said "we are now progressing into setting up our second staff guest house at Lae Port which should be ready to start accommodating travelling staff to Lae Port before the end of this year."

The Paga Hill guest house has four rooms, of which, one is self contained and the other is an en suite of its own.

These rooms have bunker beds and can cater for up to 14 guests at any one time.

The rooms are fully air conditioned with back up fans and big windows which can be opened for fresh air.

From the ceramic tiled, sofa fitted verandah, one can enjoy the views of the whole harbour activities, watch the burning chimney of Napanapa Refinery, the bright lights of Tatana villages and the diving torches of the Fisherman Islanders at night.

Guests can turn off the fans and air conditioning in the evenings and enjoy the light cool breeze from the sea whilst watching the 6pm news on the 36 inch flat screen that is connected to 100 channels from Hitron.

PNG Ports currently has a relationship with the International Education Agency's (IEA) TAFE college where the catering and house keeping of the guest house is done by the hotel and tourism students.



THIS photograph shows the guest house on Paga Hill in Port Moresby, National Capital District.

The two course menu of food provided at the Guest House is Ala-Carte menu which is the same as those provided in most guest houses and motels in town.

The house keeping, which includes laundry services, is also provided at the guest house. The Paga Hill guest house is a PNGPCL owned institutional executive property located at Section 27 Allotment 18, Paga Hill. The property used to accommodate general managers and managing directors of the company. However, for the last ten years, it was left vacant as GMs and MDs of these times made their own accommodation arrangements.

Through the management of the current Chief Executive Officer, Brian Riches, the

property has been converted into a guest house as PNGPCL was spending a lot of money on hotel accommodation for officers who travelled to the Head Office for official company business and training.

Paga Hill Guest House is located at Section 27 Allotment 18 at Paga Hill, overlooking the Fairfax Harbour and out as far as the Hanuabada and Tatana villages.

It is beautiful colonial house built on the side of the hill which gives itself beautiful scenery below it.

Since the guest house opened its doors on the 20th June 2009, a total of 51 guests, including 3 international guests have been accommodated while in Port Moresby for various training programs and meetings.